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which the DISC and borrower have reason to know to exist at such time).

- (4) Experience of film makers. For purposes of subparagraph (1)(iii)(b) of this paragraph, the experience of other film makers of similar films for the 5 calendar years preceding the calendar year in which the loan is made shall be derived from such records and statistics as are acknowledged in the trade as reasonably reliable.
- (5) Domestic film maker. For purposes of this section, a borrower is a domestic film maker with respect to a film if—
- (i) The borrower is a U.S. person within the meaning of section 7701(a)(30), except that (a) with respect to a partnership all of the partners must be U.S. persons and (b) with respect to a corporation all of its officers and at least a majority of its directors must be U.S. persons,
- (ii) The borrower is engaged in the trade or business of making the film with respect to which the loan is made,
- (iii) Each studio, if any, used or to be used for filming or for recording sound incorporated into such film is located in the United States (as defined in section 7701(a)(9)),
- (iv) At least 80 percent of the aggregate playing time of the film is or will be photographed within the United States (as defined in section 7701(a)(9)), and
- (v) At least 80 percent of the total amount (not including any amount which is contingent upon receipts or profits of such film and which is fully taxable by the United States) paid or to be paid for services performed in the making of the film is either paid or to be paid to persons who are U.S. persons at the time such services are performed or consists of amounts which are fully taxable by the United States.
- (6) Amounts as fully taxable. For purposes of subparagraph (5)(v) of this paragraph, an amount is considered fully taxable by the United States if the entire amount is included in gross income under section 61 or is subject to withholding under any provision of U.S. law or treaty to which the U.S. is a party and is not exempt from taxation under any provision of such law or treaty. Where a nonresident alien individual is engaged for the making of

a film or where a foreign corporation is engaged to furnish the services of one of its officers or employees for the making of a film, the amount paid such individual or corporation will be considered as fully taxable by the United States only if it meets the test of this subparagraph.

[T.D. 7514, 42 FR 55464, Oct. 17, 1977, as amended by T.D. 7513, 42 FR 57311, Nov. 2, 1977; T.D. 7514, 42 FR 60910, Nov. 30, 1977; T.D. 7854, 47 FR 51741, Nov. 17, 1982]

## § 1.993-5 Definition of related foreign export corporation.

- (a) General rule—(1) Definition. Under section 993(e), a foreign corporation is a related foreign export corporation with respect to a DISC if—
- (i) It is a foreign international sales corporation described in paragraph (b) of this section,
- (ii) It is a real property holding company described in paragraph (c) of this section, or
- (iii) It is an associated foreign corporation described in paragraph (d) of this section.
- (2) Application of this section. It is necessary to determine whether a foreign corporation is a related foreign export corporation with respect to a DISC for the following two purposes:
- (i) Qualified export assets. Under §1.993–2(g), the stock or securities of a related foreign export corporation held by the DISC are qualified export assets.
- (ii) Qualified export receipts. Under §1.993–1 (e), (f), and (g), certain receipts of the DISC with respect to stock or securities of a related foreign export corporation held by the DISC are qualified export receipts.
- (b) Foreign international sales corporation—(1) In general. A foreign corporation is a foreign international sales corporation with respect to a taxable year of a DISC if—
- (i) On each day during such taxable year of the DISC on which the foreign corporation has stock issued and outstanding, the DISC owns directly stock of the foreign corporation possessing more than 50 percent of the total combined voting power of all classes of stock of the foreign corporation entitled to vote as determined under the

principles of §1.957-1(b) (relating to definition of controlled foreign corporation).

- (ii) 95 percent or more of such foreign corporation's gross receipts (as defined in §1.993-6) for its taxable year ending with or within such taxable year of the DISC consists of qualified export receipts described in §1.993-1 (b) through (e) or interest described in §1.993-1(g) derived from any obligations described in §1.993-2 (d) or (e), and
- (iii) The sum of the adjusted bases of the assets of the foreign corporation which are qualified export assets described in §1.993-2 (b) through (e) and which are held by the foreign corporation at the close of its taxable year which ends with or within such taxable year of the DISC equals or exceeds 95 percent of the sum of the adjusted bases of all assets held by the foreign corporation at the close of such taxable year.
- (2) Certain determinations. The determinations as to whether gross receipts are qualified export receipts described in subparagraph (1)(ii) of this paragraph and as to whether assets are qualified export assets described in subparagraph (1)(iii) of this paragraph are made by applying the requirements of §§1.993-1 and 1.993-2 to the foreign corporation as if it were a domestic corporation being tested to determine whether it is a DISC. For purposes of making either of such determinations, the principles of accounting applicable for purposes of computing earnings and profits under §1.964-1 (relating to a controlled foreign corporation's earnings and profits) shall apply.
- (c) Real property holding company—(1) In general. A foreign corporation is a real property holding company with respect to a taxable year of a DISC if—
- (i) On each day during such taxable year of the DISC on which the foreign corporation has stock issued and outstanding, the DISC owns directly stock of the foreign corporation possessing more than 50 percent of the total combined voting power of all classes of stock of the foreign corporation entitled to vote as determined under the principles of §1.957–1(b) and
- (ii) The sole function of the foreign corporation is to hold title to real property situated outside the United

States for the exclusive use of the DISC, title to which may not be held by the DISC (and, if the DISC subleases such property to a related supplier, as described in subparagraph (3) of this paragraph, by such related supplier) under the law of the country in which such property is situated.

(2) Activities of the foreign corporation. For purposes of subparagraph (1)(ii) of this paragraph, a foreign corporation which holds title to real property situated outside the United States may also perform activities with respect to such property (such as management, maintenance, and payment of taxes) which are ancillary to its function of holding title to such property.

(3) Exclusive use by the DISC. Real property held by the foreign corporation must be used exclusively by the DISC whether under a lease or any other arrangement. Real property is not so used by the DISC if the DISC subleases such property to any other person. If, however, during a taxable year of the DISC—

- (i) 90 percent or more of the qualified export receipts of the DISC for such year are derived from transactions with respect to which it is a commission agent for a related supplier (as defined in §1.994–1(a)(3)(ii)), and
- $\left( \mathrm{ii}\right)$  The DISC subleases such property to such related supplier

then such property will be considered as used exclusively by the DISC during such year if such related supplier does not sublease such property.

- (d) Associated foreign corporation—(1) In general. A foreign corporation is an associated foreign corporation with respect to a taxable year of the DISC if—
- (i) On each day during such taxable year of the DISC on which the foreign corporation has stock issued and outstanding, the DISC, or one or more members of the same controlled group of corporations (as defined in subparagraph (2) of this paragraph) as the DISC, owns (within the meaning of section 1563 (d) and (e)) stock of the foreign corporation possessing less than 10 percent of the total combined voting power of all classes of stock of the foreign corporation entitled to vote, as determined under the principles of §1.957-1(b), or owns no stock of such corporation, and

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- (ii) The ownership of stock, or of securities (as defined in §1.993-2(g)), of the foreign corporation by the DISC or by one or more members of such controlled group of corporations reasonably furthers a transaction or transactions giving rise to qualified export receipts for the DISC.
- (2) Controlled group of corporations. For purposes of this paragraph, the term "controlled group of corporations" has the same meaning assigned to the term in section 1563(a) and not section 993(a)(3) and §1.993–1(k). Thus, for purposes of this paragraph, the test of control is 80 percent control and, since the rules of section 1563(b) apply, only domestic members are considered to be members of the controlled group.
- (3) Furtherance of qualified export receipts. Ownership of stock or securities of a foreign corporation will be considered as reasonably furthering a transaction or transactions giving rise to qualified export receipts for a DISC if—
- (i) The ownership is necessary to obtain or maintain the foreign corporation as a customer of the DISC or of a related supplier, as defined in §1.994—1(a)(3)(ii) of the DISC or to aid the sales distribution system of the DISC or of such related supplier, and
- (ii) The amount of the investment in the foreign corporation bears a reasonable relationship to the amount of the DISC's annual net profit from transactions in its trade or business which it may reasonably expect to derive on account of such ownership.

In determining whether the amount of the investment is reasonable, there shall be taken into account any stock or securities of the foreign corporation owned by any other foreign corporation which, if it were a domestic corporation, would be a member of the same controlled group of corporations as the DISC.

[T.D. 7514, 42 FR 55467, Oct. 17, 1977; 42 FR 60910, Nov. 30, 1977]

## § 1.993-6 Definition of gross receipts.

- (a) General rule. Under section 993(f), for purposes of sections 991 through 996, the gross receipts of a person for a taxable year are—
- (1) The total amounts received or accrued by the person from the sale or lease of property held primarily for

- sale or lease in the ordinary course of a trade or business, and
- (2) Gross income recognized from all other sources, such as, for example, from—
- (i) The furnishing of services (whether or not related to the sale or lease of property described in subparagraph (1) of this paragraph),
  - (ii) Dividends and interest,
- (iii) The sale at a gain of any property not described in subparagraph (1) of this paragraph, and
- (iv) Commission transactions as and to the extent described in paragraph (e) of this section.
- (b) Nongross receipts items. For purposes of paragraph (a) of this section, gross receipts do not include amounts received or accrued by a person from—
- (1) The proceeds of a loan or of the repayment of a loan, or
- (2) A receipt of property in a transaction to which section 118 (relating to contribution to capital) or 1032 (relating to exchange of stock for property) applies.
- (c) Nonreduction of total amounts. For purposes of paragraph (a) of this section, the total amounts received or accrued by a person are not reduced by returns and allowances, costs of goods sold, expenses, losses, a deduction for dividends received under section 243, or any other deductible amounts.
- (d) Method of accounting. For purposes of paragraph (a) of this section, the total amounts received or accrued by a person shall be determined under the method of accounting used in computing its taxable income. If, for example, a DISC receives advance or installment payments for the sale or lease of property described in paragraph (a)(1) of this section, for the furnishing of services, or which represent recognized gain from the sale of property not described in paragraph (a)(1) of this section, any amount of such advance payments is considered to be gross receipts of the DISC for the taxable year for which such amount is included in the gross income of the DISC.
- (e) Commission transactions. (1) In the case of transactions which give rise to a commission on the sale or lease of property or the furnishing of services by a principal, the amount recognized